

Business Development Division

ENTERPRISE GROWTH

Strategic Consulting. Minority Enterprise. Operational Excellence.

DIVISION OVERVIEW

The Business Development Division drives operational growth and strategic advancement for minority-owned businesses and enterprises across the United States. Through executive consulting, compliance support, and tailored business strategy engagements, this division empowers entrepreneurs and business owners to scale sustainably and compete at the highest levels of their industries.

KEY METRICS

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| \$5.6 Million Division Development Revenue | Active Portfolio Business Consulting Engagements |
| Multi-Sector Industries Served | Federal & State Compliance Frameworks Deployed |

CORE RESPONSIBILITIES

- Provide executive-level business consulting for minority-owned enterprises
- Develop and implement strategic growth plans, operational frameworks, and compliance systems
- Facilitate access to capital, credit, and investment resources for client businesses
- Manage division development revenue through consulting and advisory engagements
- Support business owners in navigating regulatory environments and governance requirements
- Coordinate with the Corporate Partnerships Division on enterprise alliance opportunities

FEATURED PROGRAM

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Elite Executive Program

The Elite Executive Program delivers top-tier management guidance, strategic planning, and executive-level support specifically designed for minority-owned businesses. Participants receive personalized consulting, access to EH Capital's professional network, and tools to accelerate sustainable business growth.

STRATEGIC GOALS

- Expand consulting portfolio to 500+ minority-owned business clients
- Launch a Business Accelerator Cohort Program for early-stage enterprises
- Develop a national business compliance resource library
- Establish regional business development hubs in key metropolitan markets